

Lesson 68: Signing a Business Contract

By Xandra

1. Dialogue

First, repeat after your tutor. Then, practice each role.

Yuki is Mr. Holmes' assistant. She's talking to her boss about his meeting with Mr. Watson.

Yuki: How was your meeting with Mr. Watson?

Mr. Holmes: Great! He finally signed the business contract.

Yuki: Congratulations, sir. I'm glad to hear that.

Mr. Holmes: **At first**, he wasn't happy about the details of the contract.

Yuki: Then what happened?

Mr. Holmes: I decided to just let the lawyer explain everything to him. That worked well.

2. Today's Phrase

First, repeat after your tutor. Then, make a few sentences using Today's phrase.

1. I took my son to the doctor. He was scared **at first**, but he relaxed after the doctor talked to him.
2. I thought he was joking **at first**. I realized he was serious when he started crying.
3. **At first**, he chose the blue one. Then, he changed his mind and decided to get the red one.

* **at first** / 最初は、初めは

3. Your Task

You are going to do business with ABC Company. You're reading the contract now, and you don't like the details in it. Delivery will take too long and you don't agree with the cost. Talk to ABC's president (=your tutor) and tell him how you feel about the contract. Politely ask him to change the details.

4. Let's Talk

What do you know about business contracts?

Why are business contracts important?

Do you like making a contracts with your business partners? Why?

5. Today's photo

Describe the photo in your words as precisely as possible.



Image courtesy of iosphere / FreeDigitalPhotos.net